

Introduction

Insights have an experienced team of financial consultants, tax advisors and accountants who work together to assist our clients in their Business Valuation. We make reasonable estimates and fundamental principles to determine the values of all types of assets, real as well as financial. We assist companies seeking valuations for corporate governance or regulatory reasons, or because management wants to understand business worth better so it can make optimal decisions. At such a strategic time, we provide the services of our experienced valuations team.

Our Methodology for Business Valuation

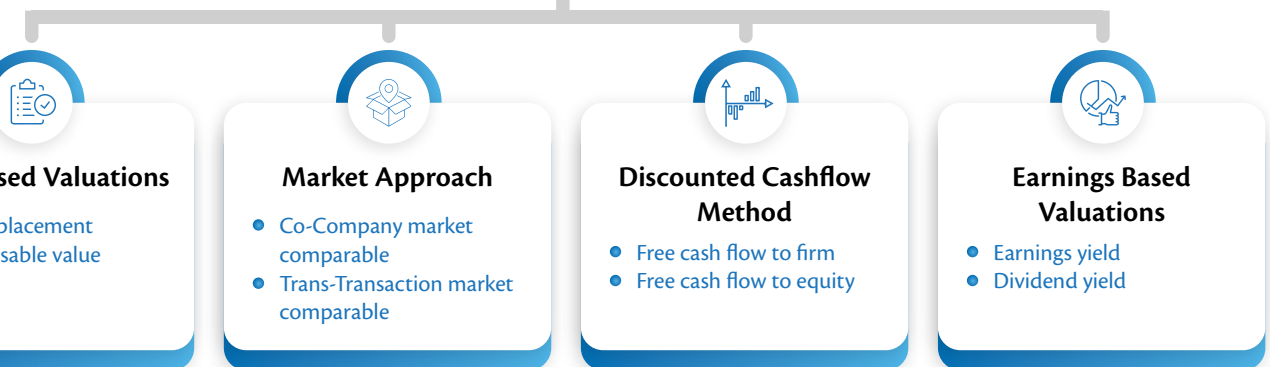
Insights perform Business Valuation to assist clients in

- Acquisition and merger motives
- De-merger and disposal transactions
- Business Plan/Capital Raising
- Financial accounting purposes (Impairment Testing and Stock Options and Grants, etc.)
- For business alliances and joint ventures
- Corporate governance and regulatory requirements
- Ascertain business value for strategic decision making
- Financial restructuring and reorganisation

Approach & Methodology

- Scrutinization of Internal Company Information
- Market and Industry Analysis with focus on macroeconomic factors
- Business Analysis with focus on Target's Competitors
- Historical Financial Statements Analysis of the Target and Competitor's
- Selection of Appropriate Valuation Method
- Sensitivity analysis of the core business drivers
- Value under different scenarios and reconcile to arrive at Value Conclusion
- Present findings in Valuation Report

Methods of Business Valuation



Asset Based Valuations

- Asset replacement
- Net realisable value

Market Approach

- Co-Company market comparable
- Trans-Transaction market comparable

Discounted Cashflow Method

- Free cash flow to firm
- Free cash flow to equity

Earnings Based Valuations

- Earnings yield
- Dividend yield

Value Conclusion

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